

Q3 2025 QUARTERLY FINANCIAL REPORT

Acme Corporation · Finance Division · Period: July – September 2025



EXECUTIVE SUMMARY

Total revenue increased by 12% compared to Q2 2025, driven by strong performance in the Enterprise and SaaS segments. Operating costs were held flat through headcount optimisation, resulting in net profit margin improvement of 2.4 percentage points quarter-on-quarter.

TOTAL REVENUE \$4.2M ▲ +12% vs Q2 2025	OPERATING COSTS \$3.1M ▼ -1% vs Q2 2025	NET PROFIT \$1.1M ▲ +26% vs Q2 2025	PROFIT MARGIN 26.2% ▲ +2.4pp vs Q2 2025
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QUARTERLY REVENUE BREAKDOWN

BUSINESS UNIT	Q1 2025	Q2 2025	Q3 2025	YOY CHANGE	STATUS
Enterprise Licensing	\$1.10M	\$1.18M	\$1.42M	+18%	On Track
SaaS Subscriptions	\$0.85M	\$0.96M	\$1.09M	+14%	On Track
Professional Services	\$0.62M	\$0.71M	\$0.88M	+9%	On Track
Hardware & Maintenance	\$0.55M	\$0.52M	\$0.50M	-4%	Review
Training & Certification	\$0.28M	\$0.31M	\$0.31M	+1%	Stable

OPERATING COST SUMMARY

COST CATEGORY	BUDGET	ACTUAL	VARIANCE	STATUS
Personnel & Benefits	\$1.80M	\$1.76M	-\$0.04M	Under Budget
Cloud Infrastructure	\$0.55M	\$0.58M	+\$0.03M	Slight Overrun
Sales & Marketing	\$0.48M	\$0.45M	-\$0.03M	Under Budget
G&A / Overheads	\$0.32M	\$0.31M	-\$0.01M	Under Budget